

TRAINING AGENDA – INFLUENCING WITHOUT AUTHORITY

1. Topics covered during the training

- Avoidance of Hierarchical Authority In Influencing People
- Building Effective Relationships & Understanding The Needs of Others
- How To Avoid Conflict
- Influencing Skills

2. The Target Group

- Managers, Executives and staff
- CEOs, VPs

3. The practicalities

- Avoidance of hierarchical authority in influencing people
- Understanding other's needs in building relationships
- Discover how to avoid conflict
- Develop your influencing skills