

## Trainer's Profile

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### Christine Morlet - Trainer

Full name

Christine Morlet - Trainer

Known for

Positive influence Specialist

Topics

Customer Complaints Management, Facilitation Of Workshops And Meetings, How To Give And Take Constructive Feedback, How To Solve Conflicts, Influencing Without Authority, Negotiation Techniques, Presentation Techniques, Team Work

Language

English, French, German

Fee range

3.000 - 10.000 €



**“The Positive Influence Specialist”**

- **Speaking Training & Coaching capabilities**
- **International soft skills**
- **Motivation & Team Building**
- **Sales & Negotiation**
- **Influencing skills**
- **Presentation skills**

- **Bilingual French-Intl English**
- **Keynote speaker**
- **Master of Ceremony**
- **Executive Business Coach**
- **Business Trainer & Coach**

Step away from **EGO**tiation and walk into **NEGO**tiation!

You are not born a negotiator, though you can become one!

*“She transforms any ordinary communicators into uncontested leaders and rudimentary negotiators into top earning superstars!”*

Christine Morlet’s experience includes 20 years of success in influence & leadership coaching, negotiation, public speaking and leaders’ coaching of fortune 500 companies, (among others) Peugeot, Millipore-Merck, Mars Chocolates, Disney, Capsugel-Pfizer Inc...

Christine allowed hundreds of managers to improve their influence, leadership & negotiation skills to create much better impacts and get better results.

Her customers say that she can transform average communicators into uncontested leaders and basic negotiators into top earning superstars!

Her charisma and her master of public speaking skills captivate audiences all over Europe. She gives more than 100 conferences a year among others, on negotiation and presentation skills!

Christine earns the CSP award in the USA (since June 2012) which makes her become the first Certified Speaking Professional in France.

Her unlimited energy and her contagious enthusiasm either as an opening speaker, workshop leader, master of ceremony make of her a precious partner for your next event!

**COMPANY:** FORMATION-NEGOCIATION.COM (travels from Nice, Southern France)

#### **EXPERTISE:**

Whole Brain Selling & negotiating, public speaking

Industry: Retail, real estate, direct selling, pharmaceutical, industry

- “Why do (good) negotiators get what they desire?”
- “Step into your customers’ brain! The secrets of relational selling”
- “How to introduce yourself in less than 2 minutes and 120 words”
- “Better understand Self & Others”

Check Christine’s work as a **professional speaker**. Click here to view Christine’s [speaker profile](#).

#### **PUBLICATIONS:**

#### **DVD’S / FILMS:**

- Negotiation DVD
- Videos on negotiaton and public speaking techniques

### **AWARDS RECEIVED:**

- CSP in 2012, the only French certified speaker
- Certified Herrmann brain dominance instrument
- NLP practitioner
- International Woman in 2014 (delivered by "les femmes de l'économie")