

Trainer's Profile

Jonathan Low - Trainer

Full name

Jonathan Low - Trainer

Known for

Sales and Service Mastery Keynote Speaker and EQ Leadership Executive Coach, Top 30 Global Guru - Hospitality and President of the Global Speaker Federation

Topics

Customer Complaints Management, Dealing With Change, Effective Sales Techniques, Negotiation Techniques, Self-Motivation for Sales, Transformational EQ Leadership

Language

English

Fee range

3.000 - 10.000 €



“Increased self-awareness accelerates professional relations and business success”. Jonathan centers his speaking and executive coaching work with organizations and senior executives around this premise to measurably improve their leadership effectiveness and business performance especially in the areas of Service Quality, Sales Performance, Leadership Communication and Team Development.

Jonathan has more than 25 years of professional & international business experience in executive positions in the service

industry and has worked with executives and their leadership teams throughout Asia Pacific, Middle East, Europe and the United States. He is also recognized as one of the Global Guru Top 30 Hospitality leader and expert.

A Certified Speaking Professional (CSP) and one of Asia leading Service Mastery & EQ Leadership Coach, Jonathan has successfully delivered his high energy, fun and highly engaging keynotes or workshops to international participants. Jonathan is also a ICF Prof Certified Coach (PCC) and a Certified Coach with Marshall Goldsmith Stakeholder Centered Coaching.

Described by clients as inspiring, empowering, energetic and thought provoking yet caring, Jonathan continues to let leaders explore deeper levels of self-awareness and help them experience how this leads to greater personal and business success.

Key clients that Jonathan has worked with include AIA, Alinma Bank, Ayodya Resort Bali, Berjaya Hotels & Resorts, Cardinal Health, Centara Hotels and Resorts Thailand, Citibank, GSC Signature, Hotel Maya Kuala Lumpur, HSMIA Asia Pacific, IOI Properties, I&P Group, KL Convention Centre, Maybank, Mega Group Saudi, Melia Hotels & Resorts, MSIG Malaysia, Nestle, PATA, SEGI University Group, Siam Kempinski Bangkok, Singtel,, Supreme Council of Health Qatar, and Volkswagen.

Check Jonathan's work as a **professional speaker**. Click here to view Jonathan's [speaker profile](#).

PUBLICATIONS:

BOOKS:

- Winning Clients' Loyalty – Seven Proven Practices to Convert Clients into Amazing Fans

AWARDS RECEIVED:

- Certified Speaking Professional (CSP) by the National Speakers Associations (USA)
- Professional Certified Coach (PCC) by International Coaching Federation (ICF)

TESTIMONIALS:

- [Frowa Schuitemaker – President of PSA Holland](#)
- [Nicci Roscoe – President of PSA London & Director](#)
- [Chris Davidson – CEO of Active Presence](#)
- [Jack Canfield – President of Canfield Group](#)
- [Patty Aubery – President of Canfield Group](#)